

**Standard Terms and Conditions of Sale
Covering Sales of Equipment, Systems and Made to Order Goods
Germany**

1. Order Terms, Applicability, Entire Agreement, Precedence:

- 1.1. These terms and conditions of sale (these "**Terms**") are the only terms which govern the sale of the goods identified on Buyer's purchase order (the "**Goods**") by Seller to Buyer. By placing a purchase order, Buyer makes an offer to purchase the Goods pursuant to these Terms, including (a) a list of the Goods to be purchased; (b) the quantity of each of the Goods ordered; (c) the requested delivery date; (d) the unit Price for each of the Goods to be purchased; (e) the billing address; and (f) the delivery location (the "**Basic Purchase Order Terms**"), and on no other terms.
- 1.2. The accompanying quotation, proposal, confirmation of sale, invoice, order acknowledgment or similar document delivered by Seller to Buyer (the "**Sales Confirmation**"), the Basic Purchase Order Terms and these Terms (collectively, this "**Agreement**") comprise the entire agreement between the parties, and supersede all prior or contemporaneous understandings, agreements, negotiations, representations and warranties, and communications, both written and oral. These Terms prevail over any of Buyer's general terms and conditions of purchase regardless whether or when Buyer has submitted its purchase order or such terms. Fulfillment of Buyer's order does not constitute acceptance of any of Buyer's terms and conditions and does not serve to modify or amend these Terms.
- 1.3. Notwithstanding anything herein to the contrary, if a written contract signed by both parties is in existence covering the sale of the Goods covered hereby, the terms and conditions of said contract shall prevail to the extent they are inconsistent with these Terms.

2. Buyer and Seller Responsibilities:

- 2.1. Buyer shall be responsible for correctly specifying and advising Seller of its requirements for the Goods, including, where applicable, design specifications, and is responsible for any discrepancies, errors or omissions in drawings, documentation or other information supplied in writing by it, if any, or between such documents and any of the other documents forming part of this Agreement. Buyer agrees that the design specifications and requirements described in Buyer's documents delivered to Seller correctly represent Buyer's requirements for the Goods as advised to Seller, and acknowledges that Seller's supply of the Goods will be based on such design specification and requirements.
- 2.2. It is Buyer's sole responsibility to ensure that its premises are safe and suitable for the installation and operation of the Goods or performance of any associated services. When requested and appropriate, and at Buyer's cost, Seller shall, prior to delivery of the Goods, inspect the relevant premises to confirm that the premises are suitable for the installation and operation of the Goods and, if Seller performs such inspection and determines that any aspect of any inspected premises is not suitable for the installation and operation of the Goods, Seller shall provide Buyer with such information in writing and such assistance as may be necessary to enable Buyer at its own cost to prepare the premises so that they are suitable for the installation and operation of the Goods.
- 2.3. Buyer shall allow the authorized personnel of Seller access to its premises during normal working hours for the purpose of performing its obligations under this Agreement.
- 2.4. If Seller is performing installation, oversight or commissioning services and, in the reasonable opinion of Seller, it is necessary to remove or disconnect any existing equipment of Buyer in order to install or commission the Goods, Seller shall give Buyer reasonable prior notice of such requirements and Buyer shall provide Seller, at Buyer's cost, with such assistance as is reasonably necessary to facilitate such removal or disconnection.
- 2.5. Standard terms of sale include two sets of operating instructions in Seller's standard electronic format. If additional sets or alternative formats are required, they are available at an additional charge. Upon receipt of request for additional sets, a price quotation will be forwarded.

3. Delivery, Shipment Point:

- 3.1 The Goods will be delivered within a reasonable time after the receipt of Buyer's purchase order, subject to availability of finished Goods. The delivery and/or shipping schedule is the best estimate possible based on conditions existing at the time of Seller's Sales Confirmation or Seller's quotation and receipt of all specifications, as applicable, and in the case of non-standard items, any such date is subject to Seller's receipt of complete information necessary for design

and manufacture. Subject to section 11.5 Seller shall not be liable for any delays, loss or damage in transit or for any other direct, indirect, or consequential damages due to delays, including without limitation, loss of use.

- 3.2** Seller may, in its sole discretion, without liability or penalty, deliver partial shipments of Goods to Buyer and ship the Goods as they become available, in advance of the quoted delivery date. If the Goods are delivered in installments, then insofar as each shipment is subject to the same Agreement, the Agreement will be treated as a single contract and not severable.
- 3.3** Seller shall make the Goods available to Buyer at Seller's designated shipment point or as otherwise specified in the Basic Purchase Order Terms (each, "**Seller's Shipment Point**") using Seller's standard methods for packaging and shipping such Goods. Buyer shall take delivery of the Goods within 5 days of Seller's written notice that the Goods have been delivered to the Seller's Shipment Point.
- 3.4** If for any reason Buyer fails to accept delivery of any of the Goods on the date fixed pursuant to Seller's notice that the Goods have been delivered at the Seller's Shipment Point, or if Seller is unable to deliver the Goods at the Seller's Shipment Point on such date because Buyer has not provided appropriate instructions, documents, licenses or authorizations: (i) risk of loss to the Goods shall pass to Buyer; (ii) the Goods shall be deemed to have been delivered; and (iii) Seller, at its option, may store the Goods until Buyer picks them up, whereupon Buyer shall be liable for all related costs and expenses (including, without limitation, storage and insurance).
- 4. Shipping Terms:** Unless otherwise mutually agreed to in writing by the parties, delivery shall be CPT (Destination Point) INCOTERMS 2020. Seller will, at Buyer's risk, arrange for the delivery of the Goods to Buyer's site/facility and will pay for all freight charges, taxes, duties, entry fees, brokers' fees, special, miscellaneous and all other ancillary charges and special packaging charges incurred.
- 5. Ownership, Retention of Title, Risk of Loss:** Risk of loss in the Goods passes to Buyer upon the earlier of: (i) delivery of the Goods at the Seller's Shipment Point; or (ii) deemed delivery pursuant to section 3.4 above. Beneficial ownership will not pass to Buyer until the Seller has received full payment of the Purchase Price. As collateral security for the payment of the Purchase Price of the Goods, Buyer hereby grants to Seller a lien on and security interest in and to all of the right, title and interest of Buyer in, to and under the Goods, wherever located and whether now existing or hereafter arising or acquired from time to time, and in all accessions thereto and replacements or modifications thereof, as well as all proceeds (including insurance proceeds) of the foregoing (*Eigentumsvorbehalt*).
- 6. Services:** Seller will provide such installation, oversight or commissioning services as are expressly described in the Sales Confirmation (collectively, the "**Services**"), during the Seller's normal business hours, unless otherwise specified in the Sales Confirmation. These Services shall be considered as Services according to Sec. 434 para. 2 s. 1 of the German Civil Code (*Bürgerliches Gesetzbuch, BGB*). Services requested or required by Buyer outside of these hours or in addition to the quoted or agreed upon services (the "**Additional Services**") will be charged at Seller's then current schedule of rates, including overtime charges, if applicable, and will be in addition to the charges outlined in the Sales Confirmation.
- 7. Purchase Price, Fuel/Energy Surcharge, Penalty:** The price for the Goods and/or Services thereof shall be Seller's quoted price. Seller may also at any time assess a fuel or energy surcharge (in addition to the price of the Goods); in case the fuel or energy price decreases, the Seller shall give a fuel or energy reduction (the "**Purchase Price**"). The Purchase Price is based on the project schedule defined in this Agreement, Sales Confirmation or applicable contract documents. Notwithstanding anything to the contrary set out herein, in the event of any delay to Seller's delivery schedule caused by Buyer or its representatives (other than for Force Majeure or delays caused by Seller), including without limitation, a suspension of work or the project, a postponement of the delivery date or failure to timely issue of a notice of commencement or similar document, then the Purchase Price shall increase by 1% for every month or partial month of such delay up to a maximum of 5 % and this Agreement shall be construed as if the increased Purchase Price were originally inserted herein, and Buyer shall be billed by Seller on the basis of such increased Purchase Price.
- 8. Taxes:** The Purchase Price is exclusive of any applicable federal, state or local sales, use, excise or other similar taxes, including, without limitation, value added tax, goods and services tax or other similar tax imposed by any governmental authority on any amounts payable by Buyer. All such taxes will be for Buyer's account and will be paid by Buyer to Seller upon submission of Seller's invoices. Buyer agrees to make tax accruals and payments to the tax authorities as appropriate. If Buyer is exempt from any applicable sales tax or equivalent, but fails to notify Seller of such exemption or fails to furnish its sales tax exemption number to Seller in a timely manner and Seller is required to pay such tax, the amount of any such payment made by Seller will be reimbursed by Buyer to Seller upon submission of Seller's invoices.
- 9. Payment Terms, Late Payment Penalty, Set-Off, Withholding:**

- 9.1** Seller will be entitled to invoice Buyer for the Purchase Price, and any costs payable by the Buyer in addition to the Purchase Price, including reasonable packaging, carriage and delivery costs, following the Seller's issue of the Sales Confirmation to the Buyer.
- 9.2** If this Agreement provides for installment payments of the Purchase Price, payments will be made per the following schedule (each a "**Payment Milestone**"):
- a. 5% of the Purchase Price upon earlier of (i) Seller being awarded project or (ii) delivery to Seller of the Purchase Order or (iii) the Sales Confirmation.
 - b. 20% of the Purchase Price upon first submittal of drawings by Seller.
 - c. 20% of the Purchase Price upon completion of submittal of drawings by Seller.
 - d. 20% of the Purchase Price upon notice of commencement of fabrication by Seller.
 - e. 25% of the Purchase Price upon earlier of (i) date of shipment by Seller of the Goods in accordance with section 3.3; or (ii) date of Seller's notice that the Goods are ready for shipment by Seller ("**Equipment Completion**").
 - f. 10% of the Purchase Price upon the earlier of (i) first usable effluent being produced by the Goods, or (ii) 30 days from shipment of the Goods.
- 9.3** In the event that achievement of a particular Payment Milestone is delayed or suspended due to the Buyer's convenience or other reasons for which the Buyer or its representatives is responsible, such Payment Milestone will be deemed to have occurred and Seller shall be entitled to invoice Buyer as if achievement of such Payment Milestone had been achieved. In such circumstances, Buyer must notify Seller in writing of the reasons for the delay and anticipated duration of the delay. Seller shall store the Goods (or parts thereof) in a segregated area until actual delivery.
- 9.4** Buyer shall pay all invoiced amounts due to Seller within 30 days from the date of Seller's invoice. Buyer shall make all payments hereunder by Electronic Funds Transfer (EFT) or wire transfer in EURO. Payment for foreign billing shall be in accordance with Seller's written instructions.
- 9.5** Buyer shall pay interest on all late payments at the lesser of the rate of 1.5% per month or the highest rate permissible under applicable law, calculated daily and compounded monthly. Buyer shall reimburse Seller for all costs incurred in collecting any late payments, including, without limitation, reasonable attorneys' fees.
- 9.6** In addition to all other remedies available under these Terms or at law (which Seller does not waive by the exercise of any rights hereunder), if Buyer fails to pay any amounts when due hereunder and such failure continues for 5 days following written notice thereof, Seller shall be entitled to:
- a. suspend performance of any purchase order, or suspend the delivery of any Goods and / or Services;
 - b. issue invoices for Goods prior to Goods being shipped to Buyer, and the Seller will not be required to ship Goods to Buyer until a relevant invoice has been paid in full.
- 9.7** If Buyer fails to pay any amounts when due hereunder and such failure continues for 5 days following written notice thereof, or if the Seller has any concerns regarding Buyer's financial standing and such concerns continue for 5 days following written notice thereof:
- a. all outstanding invoices will become automatically due and payable by Buyer; and
 - b. Seller will be entitled to require payment in cash, security or other adequate assurance satisfactory to Seller.
- 9.8** All sales are subject to the approval of Seller's credit department.
- 9.9** Buyer shall only be entitled to setting-off if its counterclaims are undisputed or *res judicata*.
- 9.10** The same shall apply to any rights of retention and any rights to withhold performance pursuant to Secs. 320, 273 of the German Civil Code (Bürgerliches Gesetzbuch, BGB). The Buyer may only exercise such rights if they result from the same contractual relationship. Within the scope of an ongoing business relationship, each and every order shall constitute a separate contract.

10. Limited Warranty:

- 10.1** Buyer shall only be entitled to rights under the below specified warranty (the "**Limited Warranty**") upon proper fulfilment of its duties of inspection and notification of defects (Sec. 377 of the German Commercial Code (*Handelsgesetzbuch, HGB*)). Buyer shall immediately, however, within seven days from the date of delivery of the Goods at the latest, notify the Seller in writing of any recognizable defect. Hidden defects shall be notified in writing immediately [after](#) their discovery, however, within seven days from the date of recognition at the latest.

- 10.2** Seller only warrants compliance with the specifications determined in section 2.1 above, which, however, shall not be considered as a warranty for specific properties or any kind of guarantee, unless the parties agreed to the contrary in writing. In particular, Seller grants no guarantee as to whether the Goods are fit or salable for a specific use or a specific purpose.
- 10.3** All claims asserted by the Buyer shall be accompanied by full particulars, including system operating conditions, if applicable and reasonable. Buyer shall provide reasonable assistance to the Seller with [regard](#) to the identification of defects and their correction. Additionally, the Buyer shall without undue delay grant reasonable access to the records which provide details to the particulars of the defect. In particular, Buyer shall provide Seller with an opportunity to inspect and test the Goods or service claimed to fail to meet this Limited Warranty.
- 10.4** In case of the existence of any defect upon the passing of risk pursuant to section 5 above, the Seller shall at its own option and its sole discretion, and provided that the Buyer has properly paid an appropriate part of the price when due, taking the defect into account, either (i) remedy the defect, (ii) deliver an article free of defects, or (iii) upon explicit request from the Buyer accept return of the defective Goods and return payments made, or issue credits for, such defective Goods.
- 10.5** The Seller may refuse supplementary performance if such is only possible at disproportionate costs.
- 10.6** If the supplementary performance fails ultimately pursuant to the second sentence of Sec. 440 of the German Civil Code (*Bürgerliches Gesetzbuch, BGB*), the Buyer shall be entitled to withdraw from the contract or to request a price reduction. A withdrawal of [contract](#) shall be excluded if the actual nature of the object differs only insignificantly from the specifications agreed upon or the contractual or usual use is only insignificantly affected. Section 11 below remains unaffected.
- 10.7** The limitation period for warranty claims of the Principal shall be one year from the passing of risk pursuant to section 5 above (the “**Warranty Period**”).
- 10.8** If any alleged warranty claim is not, in fact, covered by this Limited Warranty, Buyer shall reimburse Seller its damages and pay Seller its then customary charges for any additionally required service or products.
- 10.9** This Limited Warranty is exclusive and Buyer shall subject to section 11 below have no other rights with respect to defective Goods.

11. Limitation of Liability:

- 11.1** Seller shall be liable without limitation for intent and gross negligence.
- 11.2** If Seller is negligent, but not grossly negligent, it shall only be liable in case of violation of a duty whose fulfilment is essential to the proper execution of the order or the contract and on the fulfilment of which the Buyer may regularly rely. In these cases, the Seller’s liability shall be limited to the damage typical and predictable for that kind of contract.
- 11.3** If the Seller's liability is excluded or limited, such exclusion or limitation shall also apply to the personal liability of its bodies, employees, representatives and vicarious agents.
- 11.4** All of Buyer’s claims for damages shall become time-barred one year after Buyer having become aware of the damaging event, excluding claims for damages caused by defects which shall become time-barred one year from the passing of risk pursuant to section 5 above.
- 11.5** Limitations and exclusions of liability pursuant to this section 11 shall not apply to claims arising from the German Product Liability Act (*Produkthaftungsgesetz, ProdHaftG*) and to damages arising from injury to life, body or health.
- 12. Modification, Termination:** Notwithstanding anything herein to the contrary, these terms may be modified or terminated/cancelled, and scheduled shipments hereunder may be deferred or changed, only: (i) upon Buyer’s prior written notice to Seller, and (ii) Seller’s written consent of the modification or termination. In case of a modification, termination/cancellation of the contract according to this provision Buyer shall pay to Seller all contract performance expenses including without limitation all storage fees, insurance costs, freight costs, nonrecurring engineering or production costs and recovery of cost.
- 13. Termination:** In addition to any remedies that may be provided under these Terms, Seller may terminate this Agreement with immediate effect upon written notice to Buyer, if Buyer: (i) fails to pay any amount when due under this Agreement and such failure continues for 10 days after Buyer's receipt of written notice of nonpayment; (ii) has not otherwise performed or

complied with any of these Terms, in whole or in part and such failure continues for 10 days after Buyer's receipt of written notice; or (iii) becomes insolvent, files a petition for bankruptcy, administration or winding up or commences or has commenced against it proceedings relating to bankruptcy, administration, winding up, receivership, reorganization or assignment for the benefit of creditors.

- 14. Changes:** Seller shall not be obligated to implement any changes or variations in the scope of work described in Seller's Documentation unless Buyer and Seller agree in writing to the details of the change and any resulting price, schedule or other contractual modifications. This includes any changes or variations necessitated by a change in applicable law occurring after the effective date of this Agreement including these Terms.
- 15. Intellectual Property Infringement:** Buyer has no authorization to make any representation, statement or warranty on behalf of Seller relating to any Goods sold hereunder. Buyer shall indemnify and defend, at its own expense, Seller against claims or liability for U.S. or applicable foreign patent, copyright, trademark or other intellectual property infringement and for product liability arising from the preparation or manufacture of the Goods according to Buyer's specifications or instructions, or from Buyer's unauthorized or improper use of the Goods or part thereof, or from any changes or alterations to the Goods or part thereof made by persons other than Seller, or from the use of the Goods in combination with products not furnished by Seller.
- 16. Ownership of Materials:**
- 16.1** All ideas, concepts, whether patentable or not, devices, inventions, copyrights, improvements or discoveries, designs (including drawings, plans and specifications), estimates, prices, notes, electronic data and other documents or information that are: a) created, prepared, reduced to practice or disclosed by Seller; and/or b) based upon, derived from, or utilize the Confidential Information of Seller, and all related intellectual property rights, shall at all times remain Seller's property. No right, title or interest in any patents, trademarks, trade names or trade secrets, or in any pattern, drawing or design for any of the Goods or in any other Seller intellectual property right, shall pass or transfer to the Buyer and Seller shall at all times retain ownership rights therein. Notwithstanding the foregoing, Seller grants Buyer a non-exclusive, non-transferable license to use any such material to the extent necessary and solely for Buyer's use of the Goods purchased by Buyer from Seller hereunder. Buyer shall not disclose any such material to third parties without Seller's prior written consent. Sec. 17 para.2 of the German Copyright Act (*Urheberrechtsgesetz, UrhG*) remains unaffected.
- 16.2** As a condition to Seller's delivery to Buyer of the Goods, Buyer shall not, directly or indirectly, and shall cause its employees, agents and representatives not to: (i) alter or modify the Goods, (ii) disassemble, decompile or otherwise reverse engineer or analyze the Goods, (iii) remove any product identification or proprietary rights notices, (iv) modify or create derivative works, (v) otherwise take any action contrary to Seller's rights in the technology and intellectual property relating to the Goods, (vi) assist or ask others to do any of the foregoing. Secs. 69a et. seqq. of the German Copyright Act (*Urheberrechtsgesetz, UrhG*) remain unaffected.
- 17. Export:** As a condition to Seller's delivery to Buyer of the Goods, Buyer agrees, with respect to the exportation or resale of the Goods by Buyer, to comply with all requirements of the International Traffic in Arms Regulations ("**ITAR**") and the Export Administration Regulations ("**EAR**"), regulations issued thereunder and any subsequent amendments thereto, and all other national, including, but not limited to, European, government laws and regulations on export controls, including laws and regulations pertaining to export licenses, restrictions on export to embargoed countries and restrictions on sales to certain persons and/or entities. Buyer further agrees that the shipment and/or delivery of the Goods by Seller is contingent upon Seller obtaining all required export authorizations, licenses, and permits (collectively, "**Authorizations**") and Buyer agrees that Seller shall subject to section 11.5 not be liable to Buyer for any failure or delay in the shipment or delivery of the Goods if such Authorizations are delayed, conditioned, denied or not issued by the regulatory or governmental agencies having jurisdiction over such Authorizations.
- 18. Confidentiality:** If Seller discloses or grants Buyer access to any research, development, technical, economic, or other business information or "know-how" of a confidential nature, whether reduced to writing or not, Buyer will not use or disclose any such information to any other person or company at any time, without Seller's prior written consent. In the event that Buyer and Seller have entered into a separate confidentiality agreement (the "**Confidentiality Agreement**"), the terms and conditions of the Confidentiality Agreement shall take precedence over the terms of this paragraph.
- 19. No Waiver:** No waiver by Seller of any of the provisions of this Agreement is effective unless explicitly set forth in writing and signed by Seller. Seller's failure to exercise, or to delay in exercising, any right, remedy, power or privilege arising from this Agreement, or to insist on Buyer's strict performance of these Terms shall not operate as or be construed as a waiver by Seller.
- 20. Force Majeure:** Under no circumstances shall Seller have any liability for any breach relating to non-performance or underperformance caused by circumstances beyond Seller's reasonable control (a "Force Majeure"). A Force Majeure in this sense shall, in particular, mean delivery problems resulting from extreme weather, natural disaster, fire, strike, lock out or

other labor shortage or disturbance, lock down, boycott, embargo or tariff, terrorism or act of terrorism, war or war condition or civil disturbance or riot, failure of public or private telecommunications networks, failure of normal sources of supply, epidemics, pandemics, contagion, disease or quarantine. Seller's performance shall be excused and deemed suspended during the continuation of such event or events and, for a reasonable time thereafter, delayed or adjusted accordingly.

- 21. No Third-Party Beneficiaries:** This Agreement is for the sole benefit of the parties hereto and their respective successors and permitted assigns and nothing herein, express or implied, is intended to or shall confer upon any other person or entity any legal or equitable right, benefit or remedy of any nature whatsoever under or by reason of these Terms.
- 22. Relationship of the Parties:** The relationship between the parties is that of independent contractors. Nothing contained in this Agreement shall be construed as creating any agency, partnership, joint venture or other form of joint enterprise, employment or fiduciary relationship between the parties, and neither party shall have authority to contract for or bind the other party in any manner whatsoever.
- 23. Validity:** If any provision of this Agreement, the Sales Confirmation or these Terms is held by any competent authority to be invalid or unenforceable in whole or in any part, such provision shall be ineffective, but only to the extent of such invalidity or unenforceability, without invalidating the remainder of such provision nor the other provisions, which shall not be affected.
- 24. Governing Law:** This Agreement, and all the rights and duties of the parties arising from or relating in any way to the subject matter of this Agreement or the transaction(s) contemplated by it, and any non-contractual obligations arising out of or in connection with it, shall be governed by the laws of Germany, and the parties agree that the courts of Germany (regional court of Frankfurt am Main) have exclusive jurisdiction to determine any dispute arising out of or in connection with this Agreement including in relation to any non-contractual obligations. The parties expressly exclude the application of the United Nations Conventions on Contracts for the International Sale of Goods, and further exclude the applications of the International Sale of Goods Contracts Convention Act, S.C. 1990-1991, C.13, and the International Sale of Goods Act, R.S.O. 1990, C.I. 10, as amended.
- 25. Survival:** All payment, confidentiality and indemnity obligations, warranties, limitations of liability, product return, and ownership of materials provisions together with those sections the survival of which is necessary for the interpretation or enforcement of these Terms, shall continue in full force and effect for the duration stated in such provisions or the applicable statute of limitations.
- 26. Amendment and Modification:** This Agreement may only be amended or modified in a writing which specifically states that it amends this Agreement and is signed by an authorized representative of each party. This shall also apply to amendments or modifications to this section.